

February 13, 2014

Board of Governors



AGENDA

FSU BOARD OF GOVERNORS' MEETING
FEBRUARY 13, 2014, 9:00 A.M.
LOCATION: BOARD ROOM, 3RD FLOOR FALCON CENTER
1201 LOCUST AVENUE, FAIRMONT, WV



- I. **CALL TO ORDER**
 - A. Roll Call
 - B. Public Comment
 - C. Approve Agenda *Action Item*
- II. **APPROVAL OF MINUTES OF DECEMBER 12, 2013**..... *Tab 1 Action Item*
- III. **CHAIRMAN'S REPORT**
- IV. **PRESIDENT'S REPORT**
- V. **REPORTS AND PRESENTATIONS**
 - A. Foundation (Will Armistead)
 - B. Construction Project Updates (Tom Tucker)
- VI. **CONSENT AGENDA**..... *Tab 2 Action Item*
 - A. Financial Reports (Months Ending 11/30/13 and 12/31/13)
- VII. **ACADEMIC AFFAIRS/ADMISSIONS COMMITTEE** (John Myers, Chair)
- VIII. **ATHLETIC AFFAIRS COMMITTEE** (Frank Washenitz, Chair)
- IX. **BOG OPERATING PROCEDURES COMMITTEE** (Ron Tucker, Chair)
- X. **ENROLLMENT COMMITTEE** (Dixie Yann, Chair)
- XI. **FINANCE COMMITTEE** (Mark Pallotta, Chair)
- XII. **EXECUTIVE COMMITTEE** (Ron Tucker, Chair)
- XIII. **POSSIBLE EXECUTIVE SESSION** - Under the Authority of West Virginia Code §6-9A-4 To Discuss Property Issues
- XIV. **ADJOURNMENT**

**NEXT MEETING: APRIL 17, 2014, AT 9:00 A.M.,
LOCATION: BOARD ROOM, 3RD FLOOR FALCON CENTER,
1201 LOCUST AVENUE, FAIRMONT, WV**



FAIRMONT STATE UNIVERSITY
BOARD OF GOVERNORS
MEETING MINUTES
DECEMBER 12, 2013, 9:00 A.M.
BOARD ROOM, 3RD FLOOR FALCON CENTER
1201 LOCUST AVENUE, FAIRMONT, WV

I. CALL TO ORDER

A. Roll Call

Chairman Ron Tucker convened a meeting of the Fairmont State University (FSU) Board of Governors on December 12, 2013, beginning at approximately 9:00 a.m. in the Board Room, 3rd Floor Falcon Center, 1201 Locust Avenue, Fairmont, West Virginia.

At the request of Chairman Tucker, Judy Biafore conducted a roll call of the Board of Governors. Present for the meeting were board members Chris Courtney, Holly Fluharty, Bob Mild, John Myers, Mark Pallotta, Ron Tucker, John Schirripa, Bryan Towns, Frank Washenitz, and Dixie Yann. Members Bryan Foley and Shirley Stanton were absent. Also in attendance were President Rose and President's Council members Rick Porto, Ann Booth, Van Dempsey, Kaye Widney, and Chris Lavorata, Athletic Director, Tim McNeely, Assistant Vice President of Facilities, Tom Tucker, and Construction Manager, Stephanie Slaubaugh. FSU ACCE Representative, Sherry Mitchell and Will Armistead, President of the Fairmont State Foundation, also attended.

B. Public Comment

Chris Courtney reported that no one had signed up for public comment.

C. Approval of Agenda

Bryan Towns made a motion to approve the agenda. Mark Pallotta seconded. The motion passed.

II. APPROVAL OF MINUTES OF OCTOBER 17, 2013

Bob Mild made a motion to approve the minutes of October 17, 2013, and Dixie Yann seconded. The motion passed.

III. CHAIRMAN'S REPORT

- A. Chairman Tucker commented that another semester is about to end and it is time to honor graduates. The commencement ceremony will be this Saturday at 1:00 p.m. in the Feaster Center where over 200 students will receive their degrees. The commencement speaker will be Dr. Bruce Berry, Chair of the West Virginia Higher Education Policy Commission. He also reminded the board that there is a brunch at the Shaw House at 11:00 a.m. before the ceremony and a reception immediately following the ceremony in the Falcon Center.
- B. He also reported that Fairmont State will once again host the Marion County Chamber of Commerce Legislative Breakfast. The event will be held on Friday, January 3, 2014, in Colebank Gym beginning at 8:30 a.m.
- C. Chairman Tucker reminded all board members that the next Board of Governors' meeting will be February 13, 2014, (at 9:00 a.m. in the Falcon Center Board Room).

IV. PRESIDENT'S REPORT

- A. President Rose reported that the last day of finals is on Friday, December 13, 2013, and next week grades will be processed, financial aid eligibility will be determined, probation/suspension status will be determined, and final preparations will be made for the Spring (2014) semester.
- B. She also reported that official confirmation was received from the Higher Learning Commission that Fairmont State University (FSU) was officially approved to offer the Masters in Architecture degree.
- C. She stated that no additional information about State budget cuts had been received from the Higher Education Policy Commission.
- D. President Rose said the Hope, Inc. event, which FSU and Pierpont have hosted the past several years, was very successful. The event focuses on providing gifts for the women in the Hope shelter.
- E. President Rose stated that offices are open on Monday, December 23, 2013, and closed from December 24, 2013, through January 1, 2014, and reopening on January 2, 2014.

V. REPORTS AND PRESENTATIONS

- A. Mr. Will Armistead, President of the Fairmont State Foundation, reported that the Foundation's current assets exceeded the twenty million dollar threshold for the first time in the history of the Foundation. At the end of November, he said assets totaled \$20,236,000 and not included in the total is \$1.5 million dollars is outstanding pledges.

Mr. Armistead stated that the Foundation was awarded state tax credits from the Neighborhood Investment Program (NIP) totaling \$20,000. Since the initial allotment was lower than in previous years, first preference was given to those donors who have supported the program in the past, and the allotment will be completed from this population. He said that they anticipate receiving a supplemental allotment in the spring and that they will actively promote the opportunity to contribute to a broader base of friends. He will have more information on this at future meetings.

He also reported that other gifts received since the last Board of Governors' meeting included support for athletics, the School of Business, the One-Room Schoolhouse, a memorial scholarship honoring a student who passed away, impact scholarship support, a School of Education Grant Payment, and a new scholarship in memory of Dr. Billy G. Dunn, (former Professor of Business, Director of Institutional Research, Director of Federal Programs, and Registrar for Fairmont State University).

Mr. Armistead stated that the Foundation mailed letters to donors notifying them of the student(s) who had received their scholarships during the current semester. Letters were also sent to a select group of alumni and friends in November regarding the extension of the American Taxpayer Relief Act, allowing those age 70 ½ or older to make a tax free charitable distribution from their traditional or Roth IRA on or before December 31.

B. Construction Project Updates (Tom Tucker)

Mr. Tom Tucker, Assistant Vice-President for Facilities, introduced Stephanie Slaubaugh, Construction Manager, to give an update on the various projects that are currently underway on campus. Weekly updates are available online at: <http://www.fairmontstate.edu/adminfiscalaffairs/physical-plant/construction-projects>.

VI. CONSENT AGENDA

Mark Pallotta moved to accept the following Consent Agenda:

- A. Financial Report (ending 9/30/13 and 10/31/13)
- B. Capital Projects Report 2014

Bryan Towns seconded. The motion passed.

VII. ACADEMIC AFFAIRS/ADMISSIONS COMMITTEE (John Myers, Chair)

- A. Approval to Discontinue BA French Degree and BA French Education Degree

John Myers made a motion to discontinue the BA French Degree and BA French Education Degree.

Mark Pallotta seconded. The motion passed.

VIII. ATHLETIC AFFAIRS COMMITTEE (Frank Washenitz, Chair)

- A. Mr. Frank Washenitz, Chair of the Athletic Affairs Committee, acknowledged the efforts of Athletic Director Tim McNeely and his staff for the approximately \$40,000 increase in football revenue since last year. He then asked Mr. McNeely for an update on Athletics since the last Board of Governors' meeting.
- B. Mr. McNeely praised the Women's Volleyball team for a great year. He said that Athletics was able to cut their budget 7.5% without affecting any individual sport's operating budget. He also stated that ticket sales' revenue had increased approximately \$35,000.
- C. Mr. McNeely also said that the \$1,000 Club, formed in collaboration with the Fairmont State Athletic Association, was unveiled this week to help with scholarships and operating budget monies. He also stated that the November 23, 2013, donor event was a success and at that event they unveiled plans to renovate the Feaster Center gym.
- D. After several of the members engaged in much discussion concerning Athletics' budget issues and the overall University budgetary reductions, Chairman Tucker recommended that Mr. Frank Washenitz, Chair of the Athletic Affairs Committee, meet with the other members of the Athletic Affairs Committee, Athletic Director McNeely, and Rick Porto, Vice President for Finance and Administration, to re-evaluate the 20-year Athletic Master Plan.

IX. BOG OPERATING PROCEDURES COMMITTEE (Ron Tucker, Chair)

Chairman Tucker stated there were no items to bring forth by the BOG Operating Procedures Committee.

X. ENROLLMENT COMMITTEE (Dixie Yann, Chair)

A. Dixie Yann, Chair of the Enrollment Committee, reported that she and Bryan Foley also a member of the Enrollment Committee, met in November with Vice President of Student Services, Kaye Widney; Director of Recruiting, Amie Fazalare; and Vice-President for Institutional Assessment, Van Dempsey. She stated that they discussed current enrollment information and that they also discussed additional student recruitment and retention initiatives including the new materials recruiters use when they travel. Packets with the newly designed materials were handed out to Board members.

Ms. Yann then asked Vice President Widney for an update since the last Board of Governors' meeting to share some of the upcoming plans for enrollment, recruitment, and retention.

B. Vice President Widney reported that since October, over three thousand undergraduate students have scheduled classes for Spring 2014. They have until December 17, 2013, to add to their schedule.

She also stated that they will be conducting a mid-year intervention event to help with retention of those students whose GPA fell below 2.0. There are also other new retention strategies that are going to be implemented soon.

Vice President Widney reported that 525 students attended Fall Campus Visitation Day and 419 of them were identified as Fairmont State University students. She also said that Spring Campus Visitation Day will be held March 22, 2014.

Ms. Widney stated that since October 2013, Admissions and Recruiting had 133 personalized on campus visits, 49 high school visits across West Virginia and surrounding states, and 12 academic exploration and day on campus events. She also said that if all academic records are in order, they have started doing on the spot admissions in high schools. Also, since October they have participated in 55 college fairs in West Virginia and surrounding states.

Vice President Widney reported that she and Dr. Van Dempsey recently convened a meeting of about 30 individuals on campus made up of faculty, staff, and administrators called the Campus Collaborative for Recruitment and Retention to strategize concerning enrollment, recruitment, and retention.

XI. FINANCE COMMITTEE (Mark Pallotta, Chair)

- A.** Approval of Audit Report dated October 30, 2013, (for the year ended June 30, 2013)

Mark Pallotta made a motion to approve the Audit Report dated October 30, 2013. John Myers seconded. The motion passed.

XII. EXECUTIVE COMMITTEE (Ron Tucker, Chair)

Dixie Yann proposed January 23, 2014, at 9:00 a.m. for the next Executive Committee Meeting. Chairman Tucker indicated that a location would be determined and everyone would be notified.

XIII. POSSIBLE EXECUTIVE SESSION

Dixie Yann made a motion to go into Executive Session "Under the Authority of West Virginia Code §6-9A-4" to discuss personnel issues. Mark Pallotta seconded. The motion passed.

Bob Mild made a motion to reconvene in open session. Dixie Yann seconded. The motion passed.

There was no vote on any item discussed in Executive Session.

XIV. ADJOURNMENT

Bob Mild made a motion to adjourn the meeting. Mark Pallotta seconded. The motion passed.

Ron Tucker

FSU Board of Governors' Chairman

Dixie Yann

FSU Board of Governors' Secretary

**Fairmont State University
Board of Governors
Financial Report
for the period ending November 30, 2013**

Unrestricted Fund:

The budget deficit planned for 2014 at the end of November decreased by \$53,385 from \$-1,158,053 to \$-1,104,668 primarily due to a reduction to chargeback budgets charged to the University. This was created by Pierpont's plan to reduce their budgets for enrollment declines in 2014 fiscal year. The University is currently planning budget adjustments for enrollment declines for the 2014 fiscal year. The 2014 budget adjustments for the University will hopefully be made to our finance system by the end of January.

Tuition and Fee revenue through the end of November is at 45.88% and we received 35.57% of budgeted revenue through the end of November. Non-operating revenue is at 40.64% of budget. Operating expenses through November is at 32.46% of budget. The actual surplus condition at the end of November is \$1,219,233.

Please Note: No revenue (payment for services from Pierpont) has been received through the end of November. This non-payment will have a significant impact on the University financial condition, and this will become very noticeable as the next few months are reported.

Auxiliary Fund:

The Auxiliary Budget Transfer to Reserve decreased by \$34,054 to \$1,625,940 due to Housing funding a Police Officer's position. Other housing budget adjustments as well as many agreed to auxiliary enterprise budget adjustments will be made in January to maximize the transfer to reserve budget.

Auxiliary Enterprise revenue achieved 43.02% of budget and we received 44.30% of the overall operating revenue plan. Operating expenses through the end of November is at 38.32% of budget. The actual surplus condition through the end of November is \$955,734.

Restricted Fund:

New grants were awarded to the University as follows:

- General Education Assessment Grant \$5,000

Existing Grant Budget Changes:

None for November

The Restricted Fund revenue achieved 41.70% of budget and the operating expense achieved 41.77% of budget. The actual surplus at the end of November is at \$135,623.

Please find the attached financial reports for the period ending November 30, 2013.

Fairmont State University
Actual vs Budget Statement of Revenues and Expenses
Current Unrestricted
As of November 30, 2013

		Approved Budget	Current Budget	YTD Actual	YTD Actual to Current Budget
OPERATING REVENUE	Tuition and Fees	24,189,764	24,189,764	11,097,923	45.88
	Student Activity Support Revenue	566,488	566,488	253,590	44.77
	Faculty Services Revenue	1,272,439	1,272,439	9,930	0.78
	State/Local Grants and Contracts	0	25,000	(12,830)	(51.32)
	Operating Costs Revenue	2,215,137	2,222,247	(12,849)	(0.58)
	Support Services Revenue	3,541,804	3,453,126	0	0.00
	Other Operating Revenues	402,311	323,251	64,793	20.04
	Total:	32,187,942	32,052,315	11,400,557	35.57
OPERATING EXPENSE	Salaries	24,883,501	24,868,448	8,078,124	32.48
	Benefits	6,389,571	6,363,357	1,988,628	31.25
	Student financial aid-scholarships	2,186,184	2,194,684	1,017,830	46.38
	Utilities	1,747,900	1,747,900	480,147	27.47
	Supplies and Other Services	8,068,528	7,233,601	2,803,213	38.75
	Equipment Expense	1,270,888	1,249,029	298,246	23.88
	Fees retained by the Commission	185,560	185,560	46,880	25.26
	Assessment for Faculty Services	1,302,589	1,302,589	0	0.00
	Assessment for Support Services	283,799	249,172	0	0.00
	Assessment for Student Activity Costs	391,314	391,314	185,030	47.28
	Assessment for Operating Costs	135,289	106,765	0	0.00
	Total:	46,845,123	45,892,419	14,898,098	32.46
OPERATING INCOME / (LOSS)		(14,657,180)	(13,840,104)	(3,497,541)	25.27
NONOPERATING REVENUE (EXPENSE)	State Appropriations	16,281,666	16,281,666	6,838,300	42.00
	Gifts	20,000	24,406	5,345	21.90
	Investment Income	266,166	266,166	5,712	2.15
	Assessment for E&G Capital & Debt Service Costs	(2,558,111)	(2,558,111)	(1,153,484)	45.09
	Total:	14,009,721	14,014,127	5,695,873	40.64
TRANSFERS & OTHER	Capital Expenditures	(146,671)	(179,671)	0	0.00
	Transfers for Debt Service	(64,802)	(64,968)	(32,456)	49.96
	Transfers for Financial Aid Match	(82,807)	(82,807)	(40,357)	48.74
	Indirect Cost Recoveries	12,000	45,747	16,616	36.32
	Transfers for Capital Projects	0	(854,239)	(854,239)	100.00
	Transfers for Scholarships	(113,104)	(113,104)	0	0.00
	Transfers - Other	(37,758)	10,000	10,000	
	Total:	(433,142)	(1,278,692)	(979,100)	76.57
BUDGET BALANCE		(1,080,601)	(1,104,668)	1,219,233	
* Add: PROJECTED UNRESTRICTED NET ASSETS - Beginning of Year		13,868,486	13,868,486		
Less: USE OF RESERVE		0	0		
Equals: PROJECTED UNRESTRICTED NET ASSETS - End of Year		<u>12,787,885</u>	<u>12,763,818</u>		

* Projected Unrestricted Net Assets - Beginning of Year is after adding back the projected OPEB liability at June 30, 2013 in the amount of \$7,781,862

Unrestricted Net Asset Balance is 30.22% of the current budget total operating expense.

Auxiliary
Actual vs Budget Statement of Revenues and Expenses
Board of Governors
As of November 30, 2013

		Approved Budget	Current Budget	YTD Actual	YTD Actual to Current Budget
OPERATING REVENUE	Auxiliary Enterprise Revenue	6,665,676	6,652,367	2,861,976	43.02
	Athletic Sponsorships	13,100	13,100	33,275	254.01
	Auxiliary Fees & Debt Service Support Revenue	5,325,355	5,325,355	2,437,727	45.78
	Other Operating Revenues	314,438	314,438	117,850	37.48
	Total:	12,318,569	12,305,261	5,450,828	44.30
OPERATING EXPENSE	Salaries	2,509,686	2,506,036	980,087	39.11
	Benefits	619,191	667,911	195,669	29.30
	Student financial aid-scholarships	593,042	593,042	194,413	32.78
	Utilities	817,805	817,805	217,442	26.59
	Supplies and Other Services	2,672,633	2,671,225	1,165,538	43.63
	Equipment Expense	75,693	77,293	57,086	73.86
	Loan cancellations and write-offs	1,154	1,154	0	0.00
	Total:	7,289,204	7,334,466	2,810,235	38.32
OPERATING INCOME / (LOSS)		5,029,365	4,970,795	2,640,593	53.12
NONOPERATING REVENUE (EXPENSE)	Interest on capital asset related debt	(141,279)	(141,279)	(67,239)	47.59
	Total:	(141,279)	(141,279)	(67,239)	47.59
TRANSFERS & OTHER	Capital Expenditures	(153,206)	(153,206)	(21,430)	13.99
	Construction Expenditures	0	0	(15,796)	
	Transfers for Debt Service	(3,160,050)	(3,160,050)	(1,578,682)	49.96
	Transfers for Financial Aid Match	(3,425)	(3,425)	(1,713)	50.00
	Transfers for Scholarships	113,104	113,104	0	0.00
	Total:	(3,203,576)	(3,203,576)	(1,617,620)	50.49
BUDGET BALANCE - Projected Transfer to Reserves		1,684,510	1,625,940	955,734	
* Add: PROJECTED NET ASSETS - Beginning of Year		<u>8,583,066</u>	<u>8,583,066</u>		
Equals: PROJECTED NET ASSETS - End of Year		<u>10,267,576</u>	<u>10,209,006</u>		

* Projected Net Assets - Beginning of Year is after adding back the projected OPEB liability at June 30, 2013 in the amount of \$923,219

* Auxiliary Net Assets are required to support future repair and replacement costs. Planning activities are in progress to document a 20 year plan to support each auxiliary enterprise capital repair/replacement need.

FAIRMONT STATE UNIVERSITY
Actual vs Budget Statement of Revenues and Expenses
Current Restricted
As of November 30, 2013

		Approved Budget	Current Budget	YTD Actual	YTD Actual to Current Budget
OPERATING REVENUE	Federal Grants and Contracts	25,289,453	25,780,918	10,346,395	40.13
	State/Local Grants and Contracts	6,400,887	6,536,225	2,991,281	45.76
	Private Grants and Contracts	2,189,310	2,252,555	1,077,349	47.83
	Other Operating Revenue	(2,315)	0	0	
	Total:	33,877,335	34,569,697	14,415,025	41.70
OPERATING EXPENSE	Salaries	470,440	737,049	207,378	28.14
	Benefits	82,616	113,853	25,173	22.11
	Student financial aid - scholarships	41,969,614	41,980,614	17,929,679	42.71
	Utilities	0	0	0	0.00
	Supplies and Other Services	961,725	966,682	137,542	14.23
	Equipment Expense	95,091	230,126	91,140	39.60
	Total:	43,579,485	44,028,324	18,390,913	41.77
OPERATING INCOME / (LOSS)		(9,702,150)	(9,458,627)	(3,975,888)	42.03
NONOPERATING REVENUE (EXPENSE)	Federal Pell Grant Revenues	9,500,000	9,500,000	4,160,867	43.80
	Gifts	(2,307)	0	0	
	Investment Income	0	0	3	
	Total:	9,497,693	9,500,000	4,160,870	43.80
TRANSFERS & OTHER	Capital Expenditures	0	(104,813)	(74,813)	0.00
	Transfers for Fin Aid Match	82,714	82,714	42,070	50.86
	Indirect Cost Recoveries	(18,679)	(45,550)	(16,617)	36.48
	Transfers - Other	0	0	0	
	Total:	64,035	(67,649)	(49,360)	72.96
BUDGET BALANCE		(140,422)	(26,276)	135,623	
* Add: RESTRICTED NET ASSETS - Beginning of Year		188,140	188,140		
** Equals: PROJECTED RESTRICTED NET ASSETS - End of Year		<u>47,718</u>	<u>161,864</u>		

**Fairmont State University
Board of Governors
Financial Report
for the period ending December 31, 2013**

Unrestricted Fund:

The budget deficit planned for 2014 at the end of December decreased by \$453,615 from \$-1,104,668 to \$-651,053 primarily due to the removal of the three one-time capital project budgets that were either duplicated in the accounting system in error or they are not going forward as requested. Below lists those adjustments:

- Architect services for women's basketball locker room for \$12,500 was duplicated in error
- Feaster Center pool renovation \$279,000 duplicated in error
- Campus Master Plan project of \$150,000 – this project is on hold

Tuition and Fee revenue through the end of December is at 45.89% and we received 35.64% of budgeted revenue through the end of December. Non-operating revenue is at 40.52% of budget. Operating expenses through December is at 39.77% of budget. The actual condition at the end of December is a deficit condition of \$-1,637,406. **This is due to no revenue being received for services (chargeback) from Pierpont since the beginning of the fiscal year. If no payments for services are made for the entire 2014 fiscal year, we can expect a deficit condition of between 5 and 6 million dollars at June 30.**

Auxiliary Fund:

The Auxiliary Budget Transfer to Reserve increased by \$2,868 to \$1,628,808 due to PEIA benefit changes.

Auxiliary Enterprise revenue achieved 43.48% of budget and we received 44.92% of the overall operating revenue plan. Operating expenses through the end of December is at 44.53% of budget. The actual surplus condition through the end of December is \$542,392.

Restricted Fund:

New grants were awarded to the University as follows:
None for December

Existing Grant Budget Changes:

- Federal Work-study \$622
- SEOG \$1,250

The Restricted Fund revenue achieved 48.51% of budget and the operating expense achieved 42.13% of budget. The actual surplus at the end of December is at \$2,327,462. This is due to Promise and WV Higher Education Scholarship and grant funds for the spring term being received in December.

Please find the attached financial reports for the period ending December 31, 2013.

Fairmont State University
Actual vs Budget Statement of Revenues and Expenses
Current Unrestricted
As of December 31, 2013

		Approved Budget	Current Budget	YTD Actual	YTD Actual to Current Budget
OPERATING REVENUE	Tuition and Fees	24,189,764	24,189,764	11,099,564	45.89
	Student Activity Support Revenue	566,488	566,488	256,276	45.24
	Faculty Services Revenue	1,272,439	1,272,439	9,930	0.78
	State/Local Grants and Contracts	0	25,000	(12,830)	(51.32)
	Operating Costs Revenue	2,215,137	2,222,247	(12,849)	(0.58)
	Support Services Revenue	3,541,804	3,445,138	0	0.00
	Other Operating Revenues	402,311	323,251	80,551	24.92
	Total:	32,187,942	32,044,327	11,420,641	35.64
OPERATING EXPENSE	Salaries	24,883,501	24,852,498	10,048,776	40.43
	Benefits	6,389,571	6,348,816	2,449,119	38.58
	Student financial aid-scholarships	2,186,184	2,196,984	1,039,483	47.31
	Utilities	1,747,900	1,747,900	606,219	34.68
	Supplies and Other Services	8,068,528	7,231,301	3,474,488	48.05
	Equipment Expense	1,270,888	1,249,029	347,076	27.79
	Fees retained by the Commission	185,560	185,560	93,761	50.53
	Assessment for Faculty Services	1,302,589	1,302,589	0	0.00
	Assessment for Support Services	283,799	249,172	0	0.00
	Assessment for Student Activity Costs	391,314	391,314	187,716	47.97
	Assessment for Operating Costs	135,289	121,899	0	0.00
	Total:	46,845,123	45,877,061	18,246,637	39.77
OPERATING INCOME / (LOSS)		(14,657,180)	(13,832,735)	(6,825,996)	49.35
NONOPERATING REVENUE (EXPENSE)	State Appropriations	16,281,666	16,281,666	6,838,300	42.00
	Gifts	20,000	24,406	5,545	22.72
	Investment Income	266,166	266,166	7,796	2.93
	Assessment for E&G Capital & Debt Service Costs	(2,558,111)	(2,558,111)	(1,173,103)	45.86
	Total:	14,009,721	14,014,127	5,678,538	40.52
TRANSFERS & OTHER	Capital Expenditures	(146,671)	(179,671)	0	0.00
	Transfers for Debt Service	(64,802)	(64,968)	(32,456)	49.96
	Transfers for Financial Aid Match	(82,807)	(84,190)	(40,357)	47.94
	Indirect Cost Recoveries	12,000	45,747	19,125	41.81
	Transfers for Capital Projects	0	(406,610)	(406,610)	100.00
	Transfers for Scholarships	(113,104)	(113,104)	0	0.00
	Transfers - Other	(37,758)	10,000	10,000	
	Total:	(433,142)	(832,446)	(489,948)	58.86
BUDGET BALANCE		(1,080,601)	(651,053)	(1,637,406)	
* Add: PROJECTED UNRESTRICTED NET ASSETS - Beginning of Year		13,868,486	13,868,486		
Less: USE OF RESERVE		0	0		
Equals: PROJECTED UNRESTRICTED NET ASSETS - End of Year		<u>12,787,885</u>	<u>13,217,433</u>		

* Projected Unrestricted Net Assets - Beginning of Year is after adding back the projected OPEB liability at June 30, 2013 in the amount of \$7,781,862

Unrestricted Net Asset Balance is 30.23% of the current budget total operating expense.

Auxiliary
Actual vs Budget Statement of Revenues and Expenses
Board of Governors
As of December 31, 2013

		Approved Budget	Current Budget	YTD Actual	YTD Actual to Current Budget
OPERATING REVENUE	Auxiliary Enterprise Revenue	6,665,676	6,653,981	2,893,239	43.48
	Athletic Sponsorships	13,100	46,835	36,885	78.76
	Auxiliary Fees & Debt Service Support Revenue	5,325,355	5,325,355	2,472,997	46.44
	Other Operating Revenues	314,438	314,438	140,240	44.60
	Total:	12,318,569	12,340,610	5,543,361	44.92
OPERATING EXPENSE	Salaries	2,509,686	2,504,626	1,179,020	47.07
	Benefits	619,191	666,453	234,869	35.24
	Student financial aid-scholarships	593,042	593,042	208,952	35.23
	Utilities	817,805	817,805	285,972	34.97
	Supplies and Other Services	2,672,633	2,703,574	1,308,824	48.41
	Equipment Expense	75,693	80,293	110,868	138.08
	Loan cancellations and write-offs	1,154	1,154	0	0.00
	Total:	7,289,204	7,366,947	3,328,506	45.18
OPERATING INCOME / (LOSS)		5,029,365	4,973,663	2,214,855	44.53
NONOPERATING REVENUE (EXPENSE)	Interest on capital asset related debt	(141,279)	(141,279)	(70,639)	50.00
	Total:	(141,279)	(141,279)	(70,639)	50.00
TRANSFERS & OTHER	Capital Expenditures	(153,206)	(153,206)	(21,430)	13.99
	Construction Expenditures	0	0	0	
	Transfers for Debt Service	(3,160,050)	(3,160,050)	(1,578,682)	49.96
	Transfers for Financial Aid Match	(3,425)	(3,425)	(1,713)	50.00
	Transfers for Scholarships	113,104	113,104	0	0.00
	Total:	(3,203,576)	(3,203,576)	(1,601,824)	50.00
BUDGET BALANCE - Projected Transfer to Reserves		1,684,510	1,628,808	542,392	
* Add: PROJECTED NET ASSETS - Beginning of Year		<u>8,583,066</u>	<u>8,583,066</u>		
Equals: PROJECTED NET ASSETS - End of Year		<u>10,267,576</u>	<u>10,211,874</u>		

* Projected Net Assets - Beginning of Year is after adding back the projected OPEB liability at June 30, 2013 in the amount of \$923,219

* Auxiliary Net Assets are required to support future repair and replacement costs. Planning activities are in progress to document a 20 year plan to support each auxiliary enterprise capital repair/replacement need.

FAIRMONT STATE UNIVERSITY
Actual vs Budget Statement of Revenues and Expenses
Current Restricted
As of December 31, 2013

		Approved Budget	Current Budget	YTD Actual	YTD Actual to Current Budget
OPERATING REVENUE					
	Federal Grants and Contracts	25,289,453	25,801,011	10,384,644	40.25
	State/Local Grants and Contracts	6,400,887	6,536,225	5,297,843	81.05
	Private Grants and Contracts	2,189,310	2,252,555	1,097,206	48.71
	Other Operating Revenue	(2,315)	0	0	
	Total:	33,877,335	34,589,791	16,779,693	48.51
OPERATING EXPENSE					
	Salaries	470,440	754,331	251,464	33.34
	Benefits	82,616	113,493	30,418	26.80
	Student financial aid - scholarships	41,969,614	41,990,559	17,994,817	42.85
	Utilities	0	0	0	0.00
	Supplies and Other Services	961,725	966,682	190,203	19.68
	Equipment Expense	95,091	230,126	94,301	40.98
	Total:	43,579,485	44,055,190	18,561,203	42.13
OPERATING INCOME / (LOSS)		(9,702,150)	(9,465,400)	(1,781,510)	18.82
NONOPERATING REVENUE (EXPENSE)					
	Federal Pell Grant Revenues	9,500,000	9,500,000	4,160,837	43.80
	Gifts	(2,307)	0	0	
	Investment Income	0	0	4	
	Total:	9,497,693	9,500,000	4,160,841	43.80
TRANSFERS & OTHER					
	Capital Expenditures	0	(104,813)	(74,813)	0.00
	Transfers for Fin Aid Match	82,714	87,615	42,070	48.02
	Indirect Cost Recoveries	(18,679)	(45,550)	(19,126)	41.99
	Transfers - Other	0	0	0	
	Total:	64,035	(62,748)	(51,869)	82.66
BUDGET BALANCE		(140,422)	(28,148)	2,327,462	
* Add: RESTRICTED NET ASSETS - Beginning of Year		188,140	188,140		
** Equals: PROJECTED RESTRICTED NET ASSETS - End of Year		<u>47,718</u>	<u>159,992</u>		